

Chapter 7

Activity 4: Selling a Cleanse

Role Play:

Practice selling cleanses using the following scenarios.

1. The customer walks in and wants to try a cleanse before a big wedding. What do you tell them? and Why?
2. A customer, who is having some health issues comes in and is curious about a cleanse. What do you do?
3. A customer wants to simply feel better and has heard that cleanses are a good way to do so. what do you do?
4. Complete the registration form
5. Package the order