

Chapter 13

Lesson Plan 4: Controlling Discount Costs

Lesson: Controlling Discount Costs		
Time	Instructions	Materials Needed
Learning Objectives	TLW demonstrate what impacts discount cost and how to control it.	Pg. 1 content
Activities	<ol style="list-style-type: none">1. calculate discounts cost on daily sales2. review discount cost calculation & troubleshooting guide.	Workbook/content; pg. 1
Wrap Up/ Reflection	Review	Write in workbook
Assessment	Take the quiz	Quiz
Notes & Check for Understanding		